

## Katherine E. Bobick

[KatherineEBobick@gmail.com](mailto:KatherineEBobick@gmail.com) • <https://www.linkedin.com/in/katherinebobick/>

**Brings funding to nonprofit and for-profit organizations by identifying and capitalizing on opportunities to generate revenue.**

### Master of Public Health: Social & Behavioral Sciences

- ▶ Recruited by an environmental services firm to run the grants department. Grew the value of its pre-award portfolio to >1.0B in less than 1 year.
- ▶ Versed in Federal Uniform Guidance. Experience working on multiple grant application portals.
- ▶ Collaborated with senior military officers at the Air Force Institute of Technology to create and submit funding packages. Handled up to 25 submissions simultaneously, working with multimillion-dollar budgets.
- ▶ Identified and capitalized on funding opportunities, from \$5.0K to \$1.0M, for law enforcement agencies. Received >\$3.0M from federal, state, and local sources.
- ▶ Established and served as executive director of a 501c3 to unite >100 small law enforcement agencies to form a collective voice for securing grant funding. Within 6 months, delivered \$100K.

### PROFESSIONAL EXPERIENCE

#### Cirba Solutions – Wixom, MI – 04/2023 – 2/2026

##### Proposal Manager

Recruited to establish and run the Proposals Department. Uses various methods to search and research to identify and quantify funding opportunities available at local, state, and federal levels. Meets daily with senior managers to provide guidance and review projects. Report to the VP of Marketing & Communications.

- Accountable for directing a pre-award portfolio valued at >\$1.0B. Interacts with cross-functional internal and external teams throughout each phase of the funding process.
- Was awarded a \$200M grant from the Department of Energy.
- Was awarded a \$5.6M collaborative grant with the University of Michigan.
- Completed an intense and complicated concept paper to receive a \$140M 48c tax credit. The submission was approved.
- Applied for and won a \$1.0M award from the DOE to partner with ReCell, a federal research laboratory, in researching battery recycling.
- Was awarded a \$7M collaborative grant with the Batteries Plus retail franchise.
- Manages an incentive portfolio (state of South Carolina) valued at \$127,935,340.
- Won a \$6.2M application from the Department of Energy for automated sorting.

**Foldscope Instruments, Inc. – Palo Alto, CA – 11/2021 – 01/2023**

**Grant Coordinator**

Recruited to establish a department to apply for grants. Created filing systems, forms, policies, procedures, and all other facets of the new unit. Reported to the CEO. Left due to corporate downsizing.

- Researched and applied for federal and foundation funding opportunities worldwide. Worked within Grants.gov, NIH ASSIST, Research.gov and other grant application platforms.
- Collaborated daily with the CEO of this biomedical startup to develop technology, identify, and choose viable funding opportunities, and prepare and submit proposals.
  - Received approval to submit a full application from the National Science Foundation.
  - Notified that a grant submission to the National Institute of Health was moved to the next round.
- Assisted the CEO with new biomedical product development by researching methods of cancer diagnostic testing and products available in the current market.
- Served as manager for multiple projects. Located, interviewed, and hired staff and subject matter experts. Created technical documents related to new product research.

**Air Force Institute of Technology – WPAFB, Dayton, OH 0 11/2021 – 01/2023**

**Research Grant Administrator**

Hired as a federal government contractor in the Pre-Award Department of the Office of Sponsored Research. Accountable for the application process through submittal. Reported to the Director of Sponsored Programs. Left when the contract ended.

- Collaborated with senior military officers to create strong proposal packages for submission to various funders. Handled up to 25 submissions simultaneously, working with multimillion-dollar budgets.
- Managed a wide range of duties, from editing a fully written proposal to consulting with officers to develop proposals from scratch.
- Served as liaison between the Primary Investigator and the post-award department to resolve issues and answer questions about opportunities and status of applications.
- Created and presented webinars and training programs focused on internal and external grants that were opening. These educated staff in the application process.

**Blue Line Grants – Twinsburg, OH – 01/2017 – 11/2021**

**Funding Coordinator & Writer**

Specialized in identifying and capitalizing on grant funding opportunities for law enforcement agencies. Values ranged from \$5.0K to \$1.0M. Met with police chiefs, mayors, city councils and others to discuss needs and recommend funding opportunities that could meet those needs. Prepared and submitted proposals.

- Succeeded in receiving multiple grant funding totaling >\$3.0M from federal state, and local sources. Included the Substance Abuse and Mental Health Services Administration, the Office of Sex Offender Sentencing, Monitoring, Apprehending, Registering, and Tracking, the Ohio Office of Criminal Justice Services, the Department of Justice, the NRA, Firehouse Subs, Walmart, and more.
  - Won a National Rifle Association (NRA) grant for the Streetsboro Police to bring a gun safety program to the city and multiple grants for departments across Ohio for purchasing bulletproof vests and radios.
  - Received a \$50K award from the Supreme Court of Ohio, FY 21 Civil Justice Program for the Ohio Bureau of Criminal Investigations.
  - Won a \$150K award from the Office of Sex Offender Sentencing, Monitoring, Apprehending, Registering, and Trafficking.

- Networked to connect 2 small departments with state service agencies that could provide funding for new police cars for their K-9 Unit. Both law enforcement agencies received cars at no cost to them. Also connected law enforcement groups to other agencies to fund purchase of equipment.
- Wrote departmental policies for small law enforcement agencies throughout Ohio and worked with the Attorney General's Office on behalf of the Association. Was a featured speaker at the 2019 Ohio Attorney General's Conference.

#### **Ohio Small Police Department Association – Twinsburg, OH – 11/2018 – 09/2019**

##### **Volunteered as Executive Director**

Created a 501c3 to bring small law enforcement agencies together from across the state to form a collective voice to secure grant funding for desperately needed equipment, vehicles, and training.

- Independently created an association with >100 small law enforcement agencies throughout Ohio.
- Conducted a grassroots fundraising campaign that produced \$100K in 6 months.
- Put together and directed a successful conference that featured a retired U.S. Army colonel as the keynote speaker, and the Ohio Attorney General delivering opening remarks.
- Partnered with the Ohio State Highway Patrol to identify and develop opportunities to fund training.
- Traveled to numerous Ohio small law enforcement agencies to promote the benefits of joining the Association. Planned and executed meetings and events to increase interest in the Association and to build and strengthen networks and support.
- Created the Association's website, logo, marketing campaigns, collateral materials, and social media campaigns. Handled public outreach, was interviewed by media, and accepted public speaking engagements to introduce and promote the Association.

### **EDUCATION**

Master of Public Health: Social & Behavioral Sciences, Kent State University, 2018; GPA: 3.6

Practicum: Ohio Fraternal Order of Police, Crisis Intervention Response Service

Bachelor of Science: Public Health, Kent State University, 2016; GPA: 3.2

Publication: Moreno-Roman, P, & Bobick, K E (2022, May 1) Foldscope: Increasing Science Accessibility Worldwide Microscopy Today/ 30(3) 42-45

Presentation: 2019 Ohio Attorney General's Conference – "Grant Funding in Law Enforcement"

Author: "An Effective Farm Safety Plan, A Workbook for Farm Families."

Currently writing "Grant Writing for Law Enforcement Agencies" This is an easy-to-understand guide to help law enforcement officers tasked with applying for grants to find, write, and apply for various funding opportunities.

Agricultural Health and Safety Course for Medical and Safety Professionals – Certified as an AgriSafe Provider

Completed numerous academic courses and training programs. A full list will be provided when requested.

Computer Skills: Expert level in Microsoft Windows, Microsoft Office, Google Suite, and social media platforms. Easily comprehend and utilize new platforms.